

STATE OF GEORGIA

OFFICE OF THE GOVERNOR ATLANTA 30334-0090

Nathan Deal GOVERNOR

April 28, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Respectfully,

Nathan Deal

Governor of Georgia

Lathan Deal



Office of Lieutenant Governor

240 STATE CAPITOL ATLANTA, GEORGIA 30334

CASEY CAGLE

April 17, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I write to express my serious concerns regarding the U.S. aviation industry, specifically as it pertains to select international flights. Qatar and the United Arab Emirates (UAE) allocate massive subsidies to their state-owned airlines, creating extreme competitive advantages over other airlines. These subsidies have allowed the three state-owned Gulf carriers — Qatar Airways, Etihad Airways, and Emirates Airlines — to dramatically increase capacity and lower prices, forcing U.S. carriers to withdraw from international routes.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers operate, creating jobs and supporting local businesses critical to our state's economy. We welcome international carriers and the international travelers that they bring to Georgia, but international carriers and U.S. carriers should play by the same rules.

Since 2004, the aforementioned airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These excessive government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

These massive government subsidies pose a direct threat to U.S. jobs. Industry experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment.

I respectfully urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Sincerely,

Casey Cag

Lt. Governor of Georgia



House of Representatives

DAVID RALSTON SPEAKER

332 STATE CAPITOL ATLANTA, GEORGIA 30334 (404) 656-5020 (404) 656-5644 (FAX)

April 12, 2017

The Honorable Rex Tillerson Secretary, U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary, U. S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Sincerely,

Georgia House of Representatives

Ralston, Spea

DR/dh

BILL COWSERT District 46

236 State Capitol Atlanta, Georgia 30334 Tel: (404) 463-1366 Fax: (404) 657-9887 bill.cowsert@senate.ga.gov

> P.O. Box 512 Athens, GA 30603 Tel: (706) 543-2710



The State Senate

Atlanta, Georgia 30334

COMMITTEES

Appropriations
Health and Human Services
Judiciary, Vice Chairman
Reapportionment and Redistricting
Regulated Industries and Utilities
Finance, Ex Officio
Rules, Ex Officio
Transportation, Ex Officio

COMMITTEE ON ADMINISTRATIVE AFFAIRS COMMITTEE ON ASSIGNMENTS

Majority Leader

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I ask respectfully that you please consider the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers — Qatar Airways, Etihad Airways, and Emirates Airlines — to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes. Fewer routes means fewer U.S. aviation jobs.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers create jobs and support critical local businesses. We welcome international carriers and the international travelers that they bring to Georgia. Still, international carriers should play by the same rules as U.S. carriers.

Qatar and UAE have provided these three international airlines more than \$50 billion in government subsidies and other unfair benefits since 2004. This is a direct violation of the rules negotiated by the United States in the Open Skies agreements. With this disruption of the fair market, U.S. carriers cannot compete for international routes. When the Gulf carriers have unlimited financial backing from their governments, they can drive down prices and operate at a loss. U.S. carriers, which are accountable to their shareholders, cannot.

Experts estimate that for every international roundtrip flight dropped by a U.S. airline, more than 1,500 American jobs are lost. For 10 years now, the Gulf carriers have become increasingly aggressive in expanding capacity. They are effectively pushing U.S. carriers off international routes. Making maters worse, the Gulf carriers now are targeting routes between the United States and Europe. These routes are key to U.S. airline profitability and U.S. aviation jobs. I ask you, please.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you respectfully, do not allow the Gulf carriers to continue their subsidy-fueled expansion unchecked. Please take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Sincerely,

Bill Cowsert

Senate Majority Leader



House of Representatives

MAJORITY LEADER

REPRESENTATIVE DISTRICT #159 5829 CLYO-KILDARE ROAD

JON BURNS

NEWINGTON, GA 30446 FAX: 912-754-3455

EMAIL: JON.BURNS@HOUSE.GA.GOV

ROOM 338, STATE CAPITOL ATLANTA, GEORGIA 30334 (404) 656-5052 (404) 656-5902 (FAX)

AGRICULTURE & CONSUMER AFFAIRS APPROPRIATIONS ECONOMIC DEVELOPMENT & TOURISM ETHICS COMMITTEE GAME, FISH & PARKS **RULES AND TRANSPORTATION**

April 25, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520

The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Sincerely,

Jon Burns JB/ph



House of Representatives

MATT HATCHETT REPRESENTATIVE, DISTRICT 150 100 CANTERBURY ROAD DUBLIN, GEORGIA 31021

E-MAIL: matt.hatchett@house.ga.gov

May 1, 2017

The Honorable Rex Tillerson

Secretary, U.S. Department of State

2201 C Street, NW Washington, DC 20520

Dear Secretary Tillerson and Secretary Chao:

MAJORITY CAUCUS CHAIRMAN

415 STATE CAPITOL ATLANTA, GEORGIA 30334 (404) 656-5025 (404) 657-8278 (FAX) STANDING COMMITTEES:

APPROPRIATIONS – GENERAL GOVERNMENT ENERGY, UTILITIES & TELECOMMUNICATIONS HEALTH & HUMAN SERVICES ECONOMIC DEVELOPMENT & TOURISM ETHICS RULES

The Honorable Elaine Chao Secretary, U. S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Sincerely,

A Marth Mills

Matt Hatchett, Chairman Georgia House Majority Caucus

JMH/dls

STEVE GOOCH District 51 421-F State Capitol Atlanta, Georgia 30334

Phone: (404) 656-9221 Fax: (404) 651-6768

E-mail: steve.gooch@senate.ga.gov



COMMITTEES:

Transportation, Vice-Chairman Appropriations, Secretary Finance Regulated Industries and Utilities Rules, Ex-Officio

The State Senate

Atlanta, Georgia 30334 Majority Whip

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520

The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers - Qatar Airways, Etihad Airways, and Emirates Airlines - to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

lovely well

Steve Gooch, 51st District

JOHN K. WILKINSON

District 50 PO Box 2227 Toccoa, Georgia 30577

421-A State Capitol Atlanta, Georgia 30334 Tel: (404) 463-5257 Fax: (404) 651-6768

John.Wilkinson@senate.ga.gov



The State Senate

Atlanta, Georgia 30334



Agriculture and Consumer Affairs, Chairman Education and Youth, Vice-Chairman Appropriations Natural Resources and the Environment Rules. Ex-Officio

The Honorable Rex Tillerson

Secretary

U.S. Department of State

2201 C Street, NW

Washington, DC 20520

The Honorable Elaine Chao
Secretary

U.S. Department of Transportation
1200 New Jersey Avenue, SE
Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Sincerely,

John K. Wilkinson



HOUSE OF REPRESENTATIVES

MAJORITY CAUCUS SECRETARY TREASURER

STANDING COMMITTEES

REPRESENTATIVE, DISTRICT 115 POST OFFICE BOX 430 MONROE, GEORGIA 30655 770.833.4545 (C) 770.267.2566 (O) bruce.williamson@house.ga.gov

BRUCE WILLIAMSON

415 STATE CAPITOL ATLANTA, GEORGIA 30334 404.656.5025 404.657.8278 (fax)

Banks & Banking Energy, Utilities & Telecommunications Governmental Affairs Insurance Ways and Means

May 3, 2017

The Honorable Elaine Chao Secretary, U. S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers - Qatar Airways, Etihad Airways, and Emirates Airlines - to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers should abide by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates fly a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are permitted to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia will lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to act to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

fruce Welkonson



HOUSE OF REPRESENTATIVES

MAJORITY CAUCUS SECRETARY TREASURER

415 STATE CAPITOL

ATLANTA, GEORGIA 30334

404.656.5025

404.657.8278 (fax)

STANDING COMMITTEES

Banks & Banking Energy, Utilities & Telecommunications Governmental Affairs Insurance Ways and Means

BRUCE WILLIAMSON REPRESENTATIVE, DISTRICT 115 POST OFFICE BOX 430 MONROE, GEORGIA 30655 770.833.4545 (C) 770.267.2566 (O)

bruce.williamson@house.ga.gov

May 3, 2017

The Honorable Rex Tillerson Secretary, U. S. Department of State 2201 C Street, NW Washington, DC 20520

Dear Secretary Tillerson:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers - Qatar Airways, Etihad Airways, and Emirates Airlines - to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers should abide by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates fly a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are permitted to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia will lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to act to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Sincerely ruce Lelianter

Majority Caucus Secretary Treasurer Georgia House of Representatives

P.S. We would Appreciate your

Welf in this fight!



GEORGIA DEPARTMENT OF ECONOMIC DEVELOPMENT

PAT WILSON COMMISSIONER

May 5, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called

"fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Respectfully,

Pat Wilson

Commissioner



March 28, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. jobs at risk.

Georgia is proud to be home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to our economy. We welcome international carriers and international travelers to Georgia, but we believe international carriers should play by the same rules as U.S. carriers.

Reports show that since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they drive down prices and often operate at a loss in a way that our carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to American jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to

Page two Letter to Secretary Tillerson and Chao March 28, 2017

continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While we support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, we believe that U.S. airlines deserve a level playing field. The United States entered into the Open Skies agreements to ensure that our airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore equity.

Thank you for your time, consideration and service.

1 11

Sincerely

Chris Clark
President & CEO



March 28, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom" flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

Page 2 Tillerson/Chao March 28, 2017

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Halm Morldelin

Hala Moddelmog

President and CEO

Metro Atlanta Chamber



April 5, 2017

The Honorable Rex Tillerson Secretary U.S. Department of State 2201 C Street, NW Washington, DC 20520 The Honorable Elaine Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Re: U.S. Airline Competitiveness

Dear Secretary Tillerson and Secretary Chao:

I am writing to draw attention to the serious threat to the U.S. aviation industry posed by the massive subsidies Qatar and the United Arab Emirates (UAE) are providing to their state-owned airlines. These subsidies have allowed the three state-owned Gulf carriers – Qatar Airways, Etihad Airways, and Emirates Airlines – to dramatically increase capacity and lower prices, forcing U.S. carriers to abandon international routes and putting U.S. aviation jobs at risk.

Georgia is home to Hartsfield-Jackson Atlanta International Airport where both national and international carriers service it, creating jobs and supporting local businesses that are critical to the economy. We welcome international carriers and the international travelers that they bring to Georgia. But international carriers have to play by the same rules as U.S. carriers.

The Gulf carriers are not playing by the rules. Since 2004, these airlines have received over \$50 billion in government subsidies and other unfair benefits from Qatar and the UAE, a direct violation of the rules negotiated by the United States in the Open Skies agreements. These unfair government subsidies disrupt the market and make it impossible for U.S. carriers to compete for international routes. Because the Gulf carriers have the unlimited financial backing of their governments, they can drive down prices and operate at a loss in a way that U.S. carriers, which are accountable to their shareholders, cannot.

The unfair competition caused by the Gulf carriers' massive government subsidies poses a direct threat to U.S. jobs. Experts estimate that for every international roundtrip flight dropped by a U.S. airline, over 1,500 American jobs are lost. For the past ten years, the Gulf carriers have become increasingly aggressive in expanding capacity to push U.S. carriers off international routes. Now the Gulf carriers are targeting routes between the United States and Europe. Emirates flies a nonstop route from New York City to Milan, Italy, and recently introduced a second nonstop route from New York City to Athens, Greece. These so-called "fifth freedom"

April 5, 2017 Page 2

flights would not be viable for the Gulf carriers without subsidies and directly target routes that are key to U.S. airline profitability and U.S. aviation jobs. If the Gulf carriers are allowed to continue their subsidy-fueled expansion unchecked, more hardworking Americans in Georgia could lose their jobs.

While I support the U.S. Open Skies program and welcome international carriers and passengers to Georgia, I believe that U.S. airlines should be able to compete on a level playing field. The United States entered into the Open Skies agreements to ensure that U.S. airlines would receive fair and equal treatment. I urge you to take action to enforce these agreements and restore a level playing field for our U.S. international carriers.

Thank you for your time and consideration.

Seth Millican

Executive Director, Georgia Transportation Alliance